

CONTRACT SOURCING



In order to fulfill Mahindra Systech's vision of "Design to Delivery", Contract Sourcing was established in 2005.

Mahindra Systech has been increasing the portfolio of manufacturing units (ACBUs) and Engineering Services through expansion, acquisition and greenfield startups. Contract Sourcing helps bring in sourcing expertise to enable Systech produce a complete assembly/value added product for end customers.

With increasing attractiveness of India as Low Cost Country (LCC) sourcing hub, we help International customers source from India effectively and efficiently.

Contract Sourcing leverages on long standing and quality focused vendor base of Mahindra & Mahindra – Tractors as well as Automotive division. It is able to offer its clients actual India costs for purchases from India by offering 'Cost Up' model rather than 'Price Down' for the prices of the parts. All transactions are transparent with both; customers & vendors.

Contract Sourcing offers complete range of services and it acts like an IPO (International Purchase Organization) for the client.

A team of professionals with wide experience in engineering, procurement, development, negotiation, quality & logistics form Contract Sourcing.

The range of services offered

- Sourcing Strategy for clients to drive cost reduction and best purchase solutions from India
- Identify, evaluate and select vendors to meet specific customer requirements
- Negotiate long term contracts with vendors
- Complete support for part development APQP & PPAP
- Complete support on quality, competitive pricing, logistics and delivery
- Synergy co-ordination of Vendor meets etc.
- Co-ordinate vendor alignment with customer's specific quality process guidelines
- EDI compliance with its own server. Online status of progress for the customer and vendor

CUSTOMERS

Contract Sourcing handles "Care Turnover" of approximately \$ 50 Mn. for North American & European customers and the turnover is doubling every year since inception.

For further details please visit www.mahindrasystech.com.